CITY OF LEESBURG Communications Utility Price Schedule - Legacy Customers Page 1 of 1 DRAFT

POINT-TO-POINT ETHERNET CIRCUIT			
Product	Proposed Monthly Fee	Existing Monthly Fee	Installation Fee
100 Mbps, existing service*	\$419.19	\$419.19	n/a
10 Mbps, new service	\$379.69	no product	\$300.00
25 Mbps, new service	\$506.25	no product	\$300.00
50 Mbps, new service	\$675.00	no product	\$300.00
100 Mbps, new service	\$900.00	\$419.19	\$300.00
1000 Mbps, new service	\$1,800.00	no product	\$750.00

^{*}October 1, 2010 increase of 0.008% from \$415.86 per Gross Domestic Product Implicit Price Deflator Index

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

DARK FIBER	Proposed	Existing	Installation Fee
Existing service, per route-mile (minimum 4 route-miles)	\$102.00	\$102.00	n/a
New service between any two points in fiber footprint	\$7,200.00	no product	\$375.00

DEDICATED INTERNET BANDWIDTH - New Pricing	g /			
Product	Proposed Monthly Fee	Existing Monthly Fee	Monthly Local Loop Fee	Installation Fee
1.5 Mbps	\$270.00	\$500.00	\$200.00	\$375.00
3 Mbps	\$450.00	\$1,000.00	\$200.00	\$375.00
5 Mbps	\$675.00	\$1,400.00	\$200.00	\$375.00
10 Mbps	\$900.00	\$2,450.00	\$200.00	\$375.00
25 Mbps	\$1,800.00	\$3,750.00	\$150.00	\$375.00
50 Mbps	\$2,880.00	\$8,750.00	\$100.00	\$375.00
100 Mbps	\$4,207.50	\$18,750.00	\$0.00	\$375.00

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

Dedicated Internet Bandwidth - Lo	egacy Pricing		
Product	Monthly Fee	Monthly Local Loop Fee	Installation Fee
1.5 Mbps	\$500.00	\$415.86	\$0.00
3 Mbps	\$1,000.00	\$415.86	\$0.00
5 Mbps	\$1,400.00	\$415.86	\$0.00
10 Mbps	\$2,450.00	\$415.86	\$0.00
15 Mbps	\$2,900.00	\$415.86	\$0.00
20 Mbps	\$3,400.00	\$415.86	\$0.00
25 Mbps	\$3,750.00	\$415.86	\$0.00
35 Mbps	\$4,650.00	\$415.86	\$0.00
45 Mbps	\$5,490.00	\$415.86	\$0.00

CITY OF LEESBURG Communications Utility Price Schedule - New For-Profit Customers Page 1 of 1

DRAFT

POINT-TO-POINT ETHERNET CIRCUIT			A.
Product	Proposed Monthly Fee	Existing Monthly Fee	Installation Fee
10 Mbps	\$421.88	no product	\$300.00
25 Mbps	\$562.50	no product	\$300.00
50 Mbps	\$750.00	no product	\$300.00
100 Mbps	\$1,000.00	\$419.19	\$300.00
1000 Mbps	\$2,000.00	no product	\$750.00

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

	fis.		
DARK FIBER	Proposed Monthly Fee	Existing Monthly Fee	Installation Fee
New service between any two points in fiber footprint	\$8,000.00	\$102 per route-mile	\$375.00

DEDICATED INTERNET BANDWIDTH	Proposed Monthly Fee	Existing Monthly Fee	Local Loop	Installation Fee
1.5 Mbps	\$300.00	\$500.00	\$200.00	\$375.00
3 Mbps	\$500.00	\$1,000.00	\$200.00	\$375.00
5 Mbps	\$750.00	\$1,400.00	\$200.00	\$375.00
10 Mbps	\$1,000.00	\$2,450.00	\$200.00	\$375.00
25 Mbps	\$2,000.00	\$3,750.00	\$150.00	\$375.00
50 Mbps	\$3,200.00	\$8,750.00	\$100.00	\$375.00
100 Mbps	\$4,675.00	\$18,750.00	\$0.00	\$375.00

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

DEDICATED INTERNET BANDWIDTH - WHOLESALE	Proposed Monthly Fee	Existing Monthly Fee	Local Loop	Installation Fee
50 Mbps	\$1,600.00	no product	\$0.00	\$500.00
100 Mbps	\$2,337.50	no product	\$0.00	\$500.00
200 Mbps	\$4,212.50	no product	\$0.00	\$500.00
300 Mbps	\$6,087.50	no product	\$0.00	\$500.00
400 Mbps	\$7,887.50	no product	\$0.00	\$500.00
500 Mbps	\$9,627.50	no product	\$0.00	\$500.00
600 Mbps	\$11,097.50	no product	\$0.00	\$500.00
700 Mbps	\$12,177.50	no product	\$0.00	\$500.00
800 Mbps	\$13,227.50	no product	\$0.00	\$500.00
900 Mbps	\$13,887.50	no product	\$0.00	\$500.00
1000 Mbps	\$14,547.50	no product	\$0.00	\$500.00

CITY OF LEESBURG Communications Utility

Price Schedule - New Not-For-Profit Customers Page 1 of 1

DRAFT

POINT-TO-POINT ETHERNET CIRCUIT			A.
Product	Proposed Monthly Fee	Existing Monthly Fee	Installation Fee
10 Mbps	\$379.69	no product	\$300.00
25 Mbps	\$506.25	no product	\$300.00
50 Mbps	\$675.00	no product	\$300.00
100 Mbps	\$900.00	\$419.19	\$300.00
1000 Mbps	\$1,800.00	no product	\$750.00

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

DARK FIBER	Proposed Monthly Fee	Existing Monthly Fee	Installation Fee
New service between any two points in fiber footprint	\$7,200.00	\$102 per route-mile	\$375.00

DEDICATED INTERNET	BANDWIDTH				
Product		Proposed Monthly Fee	Existing Monthly Fee	Monthly Local Loop Fee	Installation fee
1.5 Mbps		\$270.00	\$500.00	\$200.00	\$375.00
3 Mbps		\$450.00	\$1,000.00	\$200.00	\$375.00
5 Mbps		\$675.00	\$1,400.00	\$200.00	\$375.00
10 Mbps		\$900.00	\$2,450.00	\$200.00	\$375.00
25 Mbps		\$1,800.00	\$3,750.00	\$150.00	\$375.00
50 Mbps		\$2,880.00	\$8,750.00	\$100.00	\$375.00
100 Mbps		\$4,207.50	\$18,750.00	\$0.00	\$375.00

Other service tiers available at proportional pricing levels (e.g., 75 Mbps is halfway between 50 Mbps & 100 Mbps)

Discount level: 10%